



VesselsValue.com

USER GUIDE

Introduction

This document contains basic procedure notes on how to use VesselsValue.com. The screen-shots shown are for training purposes only and any results displayed are not necessarily indicative of the current live data in the system. Please note that depending on your subscription level, you may not be able to view or use all of the screens / features set out in this document.

A note on terminology: Within this document, the white headings below the logo will be defined as “Tabs”. The black headings within the grey background on the top-right of the screen will be defined as “Links”. Where referred to within the text, tabs and links will be highlighted in **red**.

General System Set Up Features

Any wording on the website that is in red and underlined means that you can click on the word and it will act as a link to another page (e.g. click on a ship name and it will take you to its valuation page; click on a company name and it will take you to its fleet list and S&P history, etc.)

Where information is displayed in tables, any table headings that are in red can be sorted by those columns (ascending / descending) by clicking on the column headings.

A short demonstration video with sound and subtitles is also available with a very brief overview of the system.

Log-In

To log in to VesselsValue.com, left-click on the **Login** link at the top-right of the home screen.

Enter your email and password into the relevant fields in the drop-down box and then click on the red Login box. You are taken straight to the vessel search screen.


On the top-left of the screen, below the logo, the tabs now change to the day-do-day usage screens within the system: **Home; Search; Portfolios; Matrix; Alerts**. To navigate to a particular screen simply left-click on the tab name.

On the top-right of the screen are various self-explanatory links to information pages you may occasionally wish to visit. Left-click on the link you want to be taken to.

Search

You can search by the name, ex-name or IMO number of a vessel or by its operator. You don't need to type in the whole name; once you have typed the first three letters, predictive results will begin to appear below. The search is not case sensitive. If you input the IMO number, you get the exact vessel.

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VV Indices Fri 14 Oct 2011 09:50:13
▼ TANKER 271.03 -0.48 -0.18%
▼ BULKER 322.53 -0.64 -0.20%

Home Search Matrix Portfolios My History Alerts

Search - Search by name, ex-name, IMO and company

Search by Name, Ex-Name, IMO number or Company

Name / Ex-Name / IMO Company << 1 2 >>

Vessel Name	Type	Size	Built	Yard	Company	Co Alt Name	Pool
Agios Konstantinos	PANAMAX BC	76,600 DWT	2004	Imabari	Ilios Shipping		
Amba Bhavane	AFRAMAX TNKR	107,100 DW	2003	Koyo Dock	Varun Shipping		Sigma Tankers
Chang Ming Li	PANAMAX BC	70,300 DWT	1993	Sanoyas	Tianjin Chang Ming Si		
Emanet	HANDY BC	28,500 DWT	1996	Imabari	Azak Shipping		
Quebecois	HANDY BC	27,600 DWT	1963	Midland	Upper Lakes Group		
Queen Asia	HANDY BC	28,100 DWT	2011	I-S	Unknown		
Queen Busan	SUPRAMAX BC	55,500 DWT	2010	Kawasaki	San E Maritime Const		
Queen Dina	HANDY BC	26,600 DWT	1985	Hakodate Dock	Terra Navis Shipping		
Queen Express	MR TNKR	46,000 DWT	2009	Shin Kurushima	Fuyo Kaiun		
Queen Flower	HANDY BC (Open Hat	30,800 DWT	1997	Minami Nippon	Toei Japan		
Queen Halo	SUPRAMAX BC	58,500 DWT	2010	Tsuneishi Cebu	Eiko Kisen		
Queen Kobe	SUPRAMAX BC	55,500 DWT	2009	Kawasaki	San E Maritime Const		
Quest	HANDY BC	37,000 DWT	2011	Hyundai Mipo	Cosmship		
Quetta	AFRAMAX TNKR	107,200 DW	2003	Imabari	PNSC	Pakistan National Shippir	
Quetzal Arrow	HANDYMAX BC (Oper	46,900 DWT	1992	Oshima	Gearbulk Holding	Jebsen Kristian Gerhard	

To search the vessels relating to a Company, click the “Company” radio button. Start typing the name and the company search will recognise an associated company, an individual or, where relevant, a pool or joint venture. For example, the search below has been for “China Ocean Shipping” and the system has still managed to find the operator, even though we display the name as “COSCO”. Where the search brings back more vessels that can be displayed on one screen, pagination boxes allow you to click on the next page(s) of information.

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[Home](#) [Search](#) [Matrix](#) [Portfolios](#) [My History](#) [Alerts](#)

Search - Search by name, ex-name, IMO and company

Search by Name, Ex-Name, IMO number or Company

Name / Ex-Name / IMO
 Company

 << 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 >>

Vessel Name	Type	Size	Built	Yard	Company	Co Alt Name	Pool
Fu Ning Shan	HANDY BC	24,700 DWT	1985	Evergreen	COSCO Shanghai	China Ocean Shipping Gi	
Fu Ping Shan	HANDY BC	24,700 DWT	1985	Evergreen	COSCO Shanghai	China Ocean Shipping Gi	
Wan Ling	HANDY BC	25,900 DWT	1977	Kanasashi	COSCO Shanghai	China Ocean Shipping Gi	
An Da Hai	HANDY BC	26,300 DWT	1974	GEC Marconi Govan	COSCO Shanghai	China Ocean Shipping Gi	
Sea Baisi	HANDY BC	26,600 DWT	1997	Xingang Shipbuilding	COSCO Shanghai	China Ocean Shipping Gi	
Navision Leader	HANDY BC	26,600 DWT	1987	Hakodate Dock	COSCO Shanghai	China Ocean Shipping Gi	
Huai Hai	HANDY BC	26,800 DWT	1962	COSCO Zhoushan	COSCO Shanghai	China Ocean Shipping Gi	
Full City	HANDY BC	26,800 DWT	1995	Hakodate Dock	COSCO Shanghai	China Ocean Shipping Gi	
Dong Chang Hai	HANDY BC	27,100 DWT	1997	Hudong Zhonghua	COSCO Shanghai	China Ocean Shipping Gi	
Yi Chang Hai	HANDY BC	27,200 DWT	1997	Hudong Zhonghua	COSCO Shanghai	China Ocean Shipping Gi	
Xuchanghai	HANDY BC	27,200 DWT	1997	Hudong Zhonghua	COSCO Shanghai	China Ocean Shipping Gi	
Xi Chang Hai	HANDY BC	27,300 DWT	1997	Hudong Zhonghua	COSCO Shanghai	China Ocean Shipping Gi	
Rui Chang Hai	HANDY BC	27,300 DWT	1997	Hudong Zhonghua	COSCO Shanghai	China Ocean Shipping Gi	
Xiang Hai	HANDY BC	27,300 DWT	1971	Tsuneishi Zosen	COSCO Shanghai	China Ocean Shipping Gi	
Jia Yu Hai	HANDY BC	27,500 DWT	1969	Mitsui SB	COSCO Shanghai	China Ocean Shipping Gi	

To see the valuation for the ship you are interested in, simply left-click on its name:

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VV Indices Fri 14 Oct 2011 09:50:13

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Home Search Matrix Portfolios My History Alerts

Search - Search by name, ex-name, IMO and company

Search by Name, Ex-Name, IMO number or Company

Name / Ex-Name / IMO Company

Vessel Name	Type	Size	Built	Yard	Company	Co Alt Name	Pool
Bourbon Star	PANAMAX BC	65,200 DWT	1982	Hitachi	Hanxing Ship Manage		
Five Stars Galaxy	PANAMAX BC	65,700 DWT	1982	Onomichi Dockyd	Hanxing Ship Manage		
Five Stars Pioneer	PANAMAX BC	69,400 DWT	1981	Shin Kasado Dock	Hanxing Ship Manage		
Five Stars Beijing	CAPE SIZE	179,800 DW	2010	Sasebo	Cido Shipping		
Five Stars Fujian	CAPE SIZE	181,400 DW	2009	Sasebo	Five Stars Fujian		



This then takes you into the vessel valuation screen as per below. The super-imposed blue bubbles explain the other various features of this screen.

The screenshot shows the VesselsValue.com interface. At the top, there's a navigation bar with 'Home', 'Search', 'Matrix', 'Portfolios', and 'Alerts'. A search box is located below the navigation. The main content area displays details for the vessel 'Five Stars Fujian', including its type (CAPESIZE), DWT (181,400), and operator (BLT 2009 Sasebo, Japan). The current market value is 48.5, with a 7-day change of -0.44 (-0.90%). A line chart shows historical values from 2009 to 2011. Below the chart, there's a table of '70 Comparable Sales' with columns for Sale Date, Market, Price, Sold Name, Type, Geared, DWT, Built, Age, Yard, and Country. Two sales are visible: one on 28 Mar 2011 for Cape Azalea and another on 18 Mar 2011 for Violet.

Callouts on the screen include:

- Video demo
- Generic values by age and type
- Search by name, ex-name IMO number or operator
- Vessel details
- Market value, movement and range
- Interactive chart of historical values
- Jump to another valuation
- List of all sales used in valuation
- Methodology, FAQs, Bios
- Vessel sale history
- Previously Sold As
- Create & track portfolios of vessels
- Email alerts for value changes
- Back | Add to Portfolio
- SEARCH - Search by name, ex-name, IMO and operator
- SEARCH... (input field)
- Five Stars Fujian CAPESIZE DWT 181,400 BLT 2009 Sasebo, Japan
- 48.5 (Market Value)
- 7 Day Change -0.44 (-0.90%)
- 52 Week Range: Min 48.5, Max 67.7, Avg 57.2
- Previously Sold As: Oriental Angel, 21 Aug 09, 71.50
- Ship #: 48.49 | May 04, 2011
- Zoom: 1d 5d 1m 3m 6m 1y Max
- 70 Comparable Sales
- Table with columns: Sale Date, Market, Price, Sold Name, Type, Geared, DWT, Built, Age, Yard, Country
- Table rows: 28 Mar 2011, 23.7%, 23.0, Cape Azalea, CAPESIZE, NO, 171,800, 1996, 15, NKK, Japan; 18 Mar 2011, 23.6%, 55.0, Violet, CAPESIZE, NO, 177,000, 2011, 0, Namura, Japan
- Navigation: << < 1 2 3 4 > >>
- VesselsValue.com Ltd, Barley Mow Centre, London, W4 4PH, +44 (0) 20 8995 4364, info@vesselsvalue.co.uk
- VV Indices: Fri 22 Apr 2011, Tanker 2,714.73 +25.72 +1.4%, Bulker 1,842.26 -8.42 -0.6%
- Unique \$/mt indices by sector
- T&C's, About VV, Contact Us, Upgrade, How To Use, My Account, Logout
- Thu 5 May 2011 12:44:50 GMT

To search for and value another ship, you can either use the search-box on the top-left of the screen or left-click on the **Search** tab to go back to the Search screen.

A Note on the Chart of Historical Values

The system provides a valuation as at today's date and also a chart of historical values. For the most recently built vessels, and those which have yet to be built, this chart extends back past the displayed build year. These past values represent what the vessel would have been worth on the date in question as a newbuilding contract with forward delivery to the displayed year of build.

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Home Search Matrix Portfolios My History Alerts

Ship Valuation

Back | [Add to Portfolio](#) | [Get Certificate](#)

Cape Agnes IMO 9573751 MMSI 356472000
 Type CAPE SIZE DWT 180,200 BLT 2010 Koyo Dock ●
49.8 7 Day Change +0.98 (+2.01%) Previously Sold As
 USD millions
 14 Oct 2011
 Value subject to [Disclaimer](#)

Oct 2011 < >

Su	Mo	Tu	We	Th	Fr	Sa
25	26	27	28	29	30	1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31	1	2	3	4	5

Historical
Vessel Details
Other Values
Sales in Sector

Cape Agnes

Valuation (USD millions)

Jan '09 May '09 Sep '09 Jan '10 May '10 Sep '10 Jan '11 May '11 Sep '11

VesselsValue.com

[Export Chart Data](#)

Click and drag over an area to zoom in.

Certificates

To get a pdf valuation certificate, click on the [Get Certificate](#) link at the top of the screen. A certificate will be emailed to your log-in email address and you can also download it there and then. All your certificates are then saved under “My History” so you can go back and re-print at any time. Please note that to generate a certificate, you will need to have purchased value credits in advance in advance. When you go to Get Certificate, an on-screen message will show how many credits you have left.

Change Date

The [Change Date](#) link on the top-right of the screen allows you to go back to any day since January 2009 and re-create the ship valuation page as it would have appeared on that date. So not only do you get the ship’s value as at the date but also the “Sales in Sector” tab is adjusted to how it would have looked on that day (i.e. the most recent ones would be the ones on or just before the valuation date). You can also then generate a back-dated valuation certificate effective on that date.

Vessel Details

This tab lists extra information relating the vessel being valued. A vessel’s particular features are important in how VesselsVale.com calculates the valuation.

Other Values

These include the vessel’s scrap value, yearly range of its market value and its replacement value, defined as the value of a brand new vessel of the same specification as the valued vessel but with the deadweight specified and, where applicable, a MARPOL compliant hull.

Portfolios

As well as being able to value individual vessels, you can create, value and track portfolios of multiple vessels. Once created, you can go back and add/remove vessels a portfolio at any time

Click on the **Portfolio** tab to get to the Portfolio screen.

Click on “Create Portfolio”. A box appears for you to type in the name you want to give to the portfolio. Enter a name and click on the “Create” box.

Close the box. The portfolio will now appear, along with fields displaying the overall value of the portfolio, the number of vessels in it, the date it was originally created (today’s date here) and the date last amended (for example adding or removing vessels from the portfolio).

To work with a portfolio (e.g. view its valuation, view the vessels within it, add vessels to it, remove vessels from it) simply click on its name.

The “Add Vessel” button at the top will take you to a search box, which works in the same way as the **Search** screen as previously set out in these notes. When you have selected the vessels you want, click on “Close” in the top-right of the box.

A valuation now appears and the screen works in a similar way to the valuation screen for individual ships as set out earlier in this document. There are two charts: “Ships Value” and “Portfolio Value”. The Ships Value tab displays the history the value of the portfolio based on the current ships in it going back to January 2009. The Portfolio Value graph shows the value of the portfolio since the day it was created and tracking its changes in value, including when ships were added or removed from the portfolio.

At the bottom of the screen, is displayed the individual vessels that make up the portfolio along with their individual values.

Please note the system is integrated so that you can add a vessel to a portfolio from the vessel valuation screen too.

Matrix

The next tab is for the **Matrix** screen. The matrix is a table of generic values for several common ship types, covering each year of build for the last 25 years.

As well as providing a valuation, the system also displays the standard size of the ship type used in each year for each type. As you can see, we have adjusted the sizes of the various ship types over time to reflect changes in how they have been built. For example, a modern Panamax bulker is typically built to a larger deadweight, such as the Kamsarmax size of around 82,000 MT; older Panamaxes are generally the smaller deadweights, down to 60,000 MT.

Alerts

You can set the system to email you when a vessel or portfolio valuation next goes above or below a value set by you. Alternatively you can set date alerts, whereby the system will email you the valuation of a vessel or portfolio at a set frequency. You can have more than one alert set up at the same time.

To set an alert, click on the **Alerts** tab. Type the vessel/portfolio name into the Search box at the top-right of the screen. As you start typing, a drop-down list will appear to save you having to type the whole name; you can left-click in the one you want from that list.

Then click on the drop down-list under where it says Alert. There are five options: two relate to value-tracking alerts (greater than or less than); three to date/time alerts (daily/weekly/monthly). The value alerts are the \geq (greater than) and \leq (less than) options in the drop-down list.

If you choose one of the value alerts, a further box appears below for you to type in your chosen value.

If you choose a daily alert, a further box appears below for you to type in the time of day (NB in GMT) at which you would like to receive the alert.

If you choose a weekly alert, 2 boxes appear below for you to type in the day of the week and the time of day (in GMT) at which you would like to receive the alert.

If you choose a monthly alert, 2 boxes appear below for you to type in the date of the month and the time of day (in GMT) at which you would like to receive the alert.

When you have made your selections, remember to click on "Save" on the right-hand side of the screen.

Your alert will then be displayed below; along with a "Remove" button for if/when you no longer want that alert.

My Account

The **My Account** screen contains details of your account set up. Here you can change your registered email address for alerts and logging in with.

Packages

You can either buy a subscription package which enables you to unlimited valuations over that period, as well as giving you the ability to export data, view the Company screen, create portfolios and set up alerts. You can buy additional credits in order to get valuation certificates.

Alternatively, you can buy bundles of Pay As You Go credits. You then use a credit each new day you view the matrix, value a ship or get a certificate.

Contact Details

Should you have any query, please feel free to [Contact Us](#).

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